

INDUSTRIAL GAS DELIVERIES



In the highly competitive Industrial Gas Distribution industry, businesses need to stay competitive. HIAB knuckleboom cranes offer more maneuverability and better control than traditional methods. HIAB X-HiDuo cranes provide industry leading precision, power, safety and control, allowing operators to move to the next job in less time - a big advantage when making multiple deliveries.

All HIAB cranes are constructed of lightweight, high-tensile steel ensuring superior lifting geometry and a better working envelope. The ease of operation and flexibility at the delivery site make HIAB cranes the perfect choice for industrial gas distribution. More versatile than traditional methods, the operator can deliver products in a safe and efficient manner without the need for additional personnel.

## **HIAB ADDRESSES YOUR INDUSTRY PAIN POINTS**

HIAB loader cranes are stronger, tougher, and smarter, easily adapting to the ever changing needs of the municipality industry. With reliable support, intelligent services, and a growing number of connected solutions, HIAB loader cranes will maximize performance by offering the right solution for loading, unloading, or moving materials. Like no other truck mounted equipment provider, HIAB understands the specific requirements and realities of any industry and will help secure a safer, more efficient operation with reduced downtime while maximizing revenue.

**SAFETY -** HIAB's industry leading technology provides world class, industry leading safety features that keep operators safe and in control, minimizing risk to individuals or the environment. With the smart technology solutions of HIAB's loader cranes, human driven errors and unsafe operations are reduced.

**EFFICIENCY -** HIAB's advanced technology drives the performance of the equipment resulting in superior operation efficiencies. HIAB's class-leading products can not only be used by operators of different skill levels, but are also helpful with ever-changing resources, supporting business efficiency and increasing productivity.

**DOWNTIME** - HIAB's renowned reliability combined with industry leading safety features and control systems is proven to reduce downtime, while our nationwide service network ensures that equipment is maintained with minimal oversight.

**TRAINING** - Training and educating operators takes time, but HIAB's advanced control systems and technology allows customers to manage their resources in the best way, whether the operator is highly experienced or a new employee without losing too much time.

**RELIABILITY -** HIAB loader cranes are the industry leaders in the area of reliability. Our premium engineering and cutting edge operation management features ensure optimum longevity and service life of your equipment. All backed up with the most comprehensive warranty in the market.

**REVENUE** - HIAB loader cranes provide many cost benefits that are ideal for businesses with repetitive, efficient operations. With a reliable design, quality materials, game changing smart technology, and industry specific innovation, investing in HIAB equipment provides a total package for any industry.



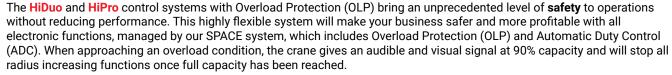
HIAB HiConnect™ is a web-based dashboard that displays insights on equipment usage, location, time in operation, idle time, and productivity level. By enabling new insights, it helps you to further increase efficiency, productivity, and safety. HiConnect is the latest technology in terms of connectivity capabilities. Being able to remotely access data is

key to maximizing your business with facts instead of assumptions. HiConnect maintains constant contact with all units, giving fleet managers the ability to stop unsafe behavior and usage before an incident happens. With the ability to view service history and plan upcoming services, your fleet has minimum downtime and increases daily efficiencies.



### FEATURES THAT BRING SOLUTIONS





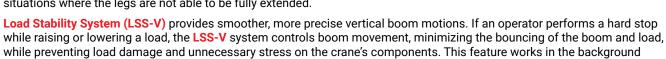


**Automatic Speed Control (ASC)** reduces dynamic loading by progressively reducing the speed of the crane when the capacity is between 80% and 100%, preventing operators from performing **unsafe**, **abrupt movements**.



HIAB's Variable Stability Limit system (VSL) monitors the truck's stability by registering the extension of stabilizers and monitoring the pressures at each leg to determine the **maximum safe capacity** of the crane, allowing for higher capacities in situations where the legs are not able to be fully extended.







while raising or lowering a load, the LSS-V system controls boom movement, minimizing the bouncing of the boom and load while preventing load damage and unnecessary stress on the crane's components. This feature works in the background to smooth out boom functions allowing for easier placement of the load, making deliveries faster and more efficient. By controlling boom movement and minimizing the bounce of the boom, the structural stress is reduced, thus increasing the expected service life of the crane.



Crane Tip Control (CTC) and Semi Automatic Motion (SAM) are optional features available on HiPro cranes. CTC allows the crane's controls to be controlled by three levers – the horizontal extension from the truck, the vertical lift, and the rotation of the crane. SAM brings automated crane movement sequences via one-paddle control - an industry first. CTC and SAM provide a simplified operation, reducing training time when on-boarding new operators, while allowing operators to perform complex techniques safely and efficiently.



HiPro models, equipped with a **HIAB CombiDrive3** remote control increases **efficiency** by giving the operator freedom of movement to use the best possible position to view the load. It comes standard with a 100%, 70%, or 50% speed switch. This feature allows the operator to easily change the speed of the crane - especially useful when adjusting heavy loads at long outreaches. The **HIAB CombiDrive3** remote control is **reliable** and worry-free industrial component designed to last the life of the crane.



The HIAB XSDrive remote control increases efficiency by giving the operator freedom of movement to use the best possible position to view the load. It features two-way communication with the crane, proportionally controlling movements. The HIAB XSDrive remote control is reliable and worry-free industrial component designed to last the life of the crane.



Pump Flow Distribution (PFD) provides smooth crane operations by equally dividing oil flow instead of taking the path of least resistance. PFD ensures that available oil flow is distributed evenly, making the crane operation very predictable, smooth, and precise.



**HIAB's nDurance**™ paint is an anti-corrosion paint system using nano technology for the ultimate anti-corrosion coating, maintaining a rust-free **reliable** crane.



HIAB ProCare™ is a proactive preventative maintenance service contract, designed to maximize uptime of all HIAB equipment by maintaining proper service intervals.

We have invested heavily in our Nationwide Service and Support team as part of our commitment to our customers. With 28 branch locations and over 200 factory-trained mobile service technicians, your HIAB loader crane is protected with an unrivalled coast-to-coast service network, greatly reducing the downtime of your equipment, thus reducing overhead costs.

## HIAB X-HIDUO 138 / X-HIDUO 158 / X-HIDUO 188 Technical Specifications

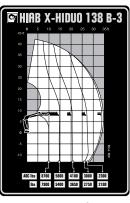


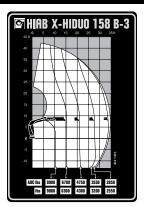


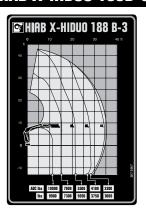
HIAB X-HIDUO 138B-3

HIAB X-HIDUO 158B-3

HIAB X-HIDUO 188B-3







Our extensive stock of parts at our **Regional Distribution Center** ensures next-day delivery on almost all items, reducing **downtime** and **saving you money**. The same team you trust to deliver high-quality, premium products to your exact requirements can also be trusted to keep you moving.



HIAB's **Leading Warranty** exceeds the industry's standard terms because our products are designed to last longer and provide many years of **reliable** service.



HIAB's innovative design elements have the working **environment** in mind. HIAB cranes have a high performing control system, which saves on fuel consumption. Our

Valve 200, when combined with a variable displacement piston pump, provides the highest level of speed, precision, and efficiency available. On average, a HIAB drywall crane with the V200 and variable pump will consume 325 gallons less diesel fuel per year compared to other models using fixed displacement pumps.

# **HIAB USA LOCATIONS**



#### Our commitment to you

HIAB is the world's leading provider of on-road load handling equipment, intelligent services, smart and connected solutions. HIAB's class-leading load handling equipment includes HIAB, EFFER and ARGOS loader cranes, LOGLIFT and JONSERED forestry and recycling cranes, MOFFETT and PRINCETON truck mounted forklifts, MULTILIFT skiploaders and hooklifts, and tail lifts under the ZEPRO, DEL, and WALTCO brands. As the industry pioneer and with a proud 75 year history, HIAB is committed to be the preferred partner and solution provider to its customers and shape the future of intelligent load handling. www.HIAB. com HIAB is part of Cargotec Corporation. www.cargotec.com

For all your sales and service needs, call our nationwide hotline at 419.482.6000 to find your nearest HIAB USA branch.















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